

# Smiths Group

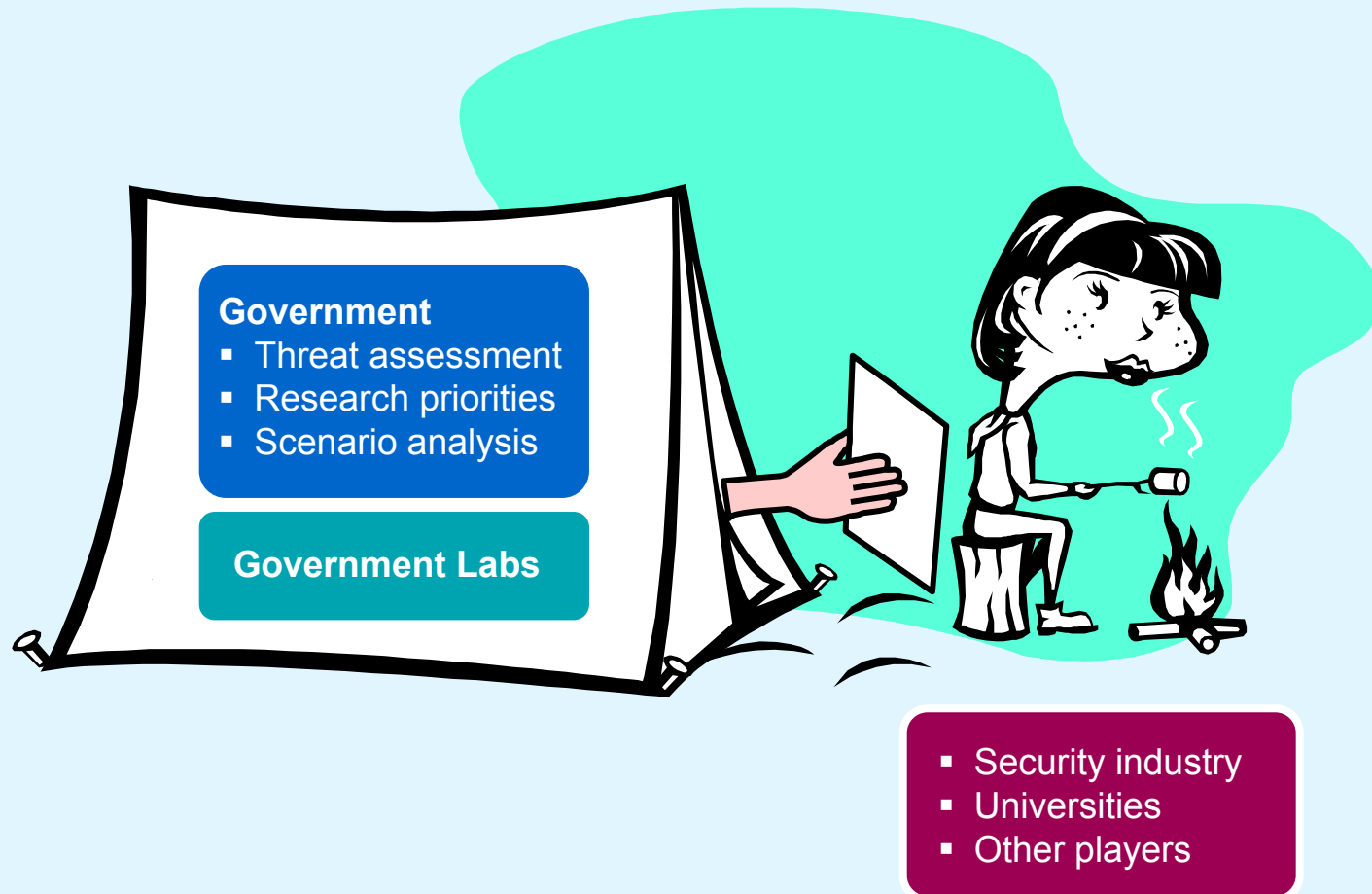
## Public-private Partnerships And Technology Futures

Tuesday 12 July

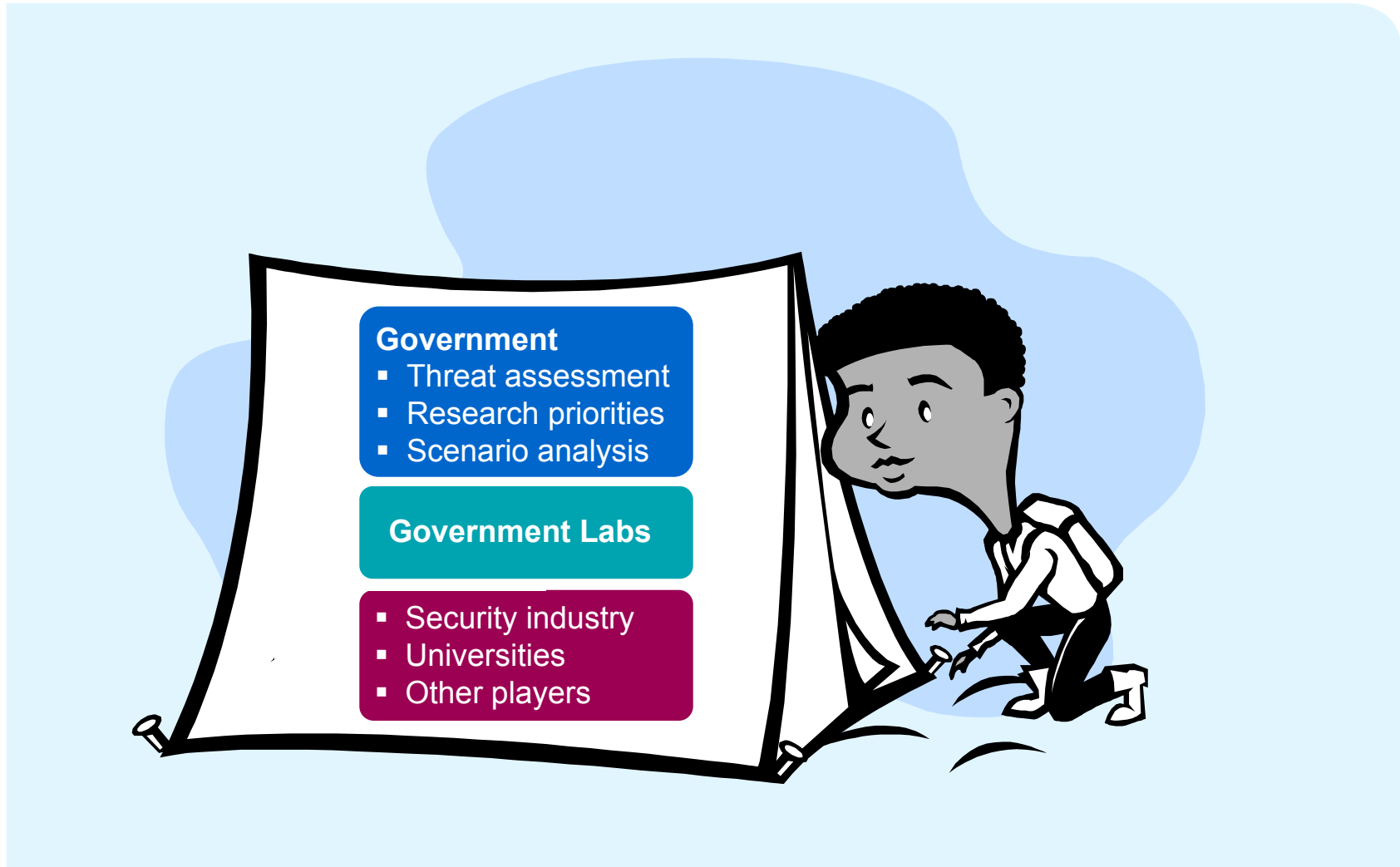
Presentation by: Tim Otter, Vice President Business Development, Smiths Detection



## Industry-Government relations -- The old way: Industry outside the tent



## Industry-Government relations -- the new way: Industry inside the tent

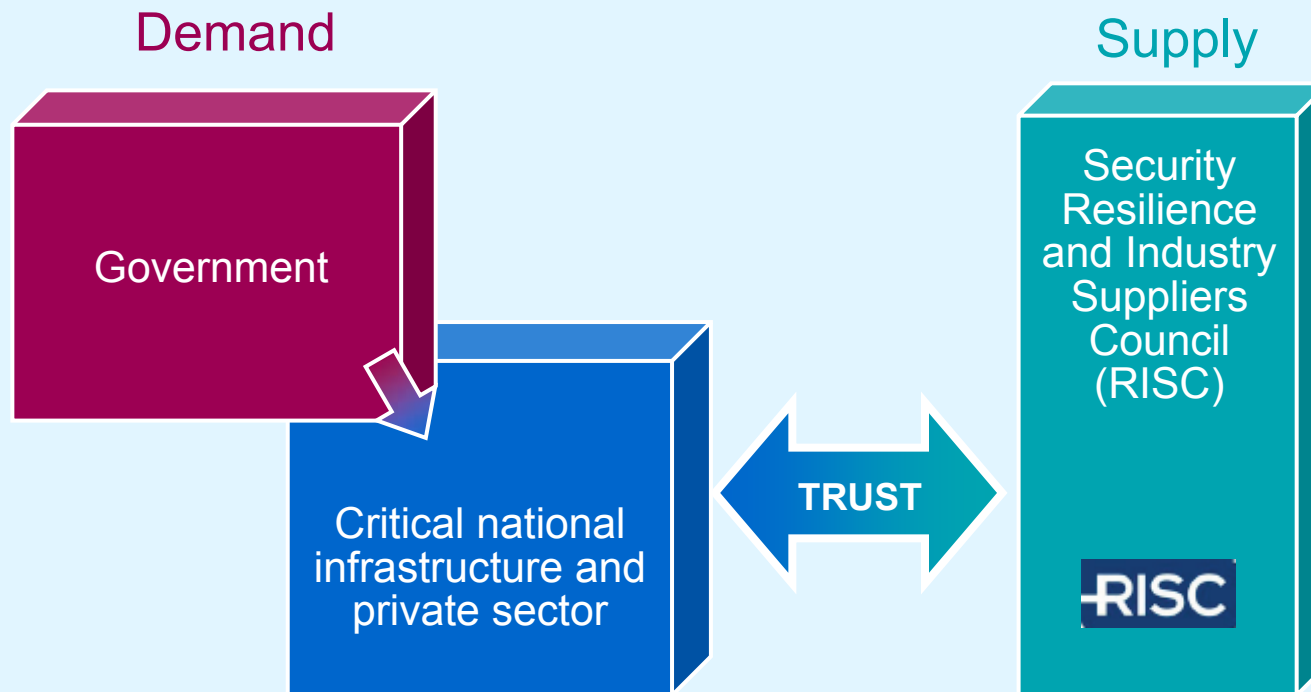


## Benefits of the emerging 'new' environment

- Increased and more targeted research funding
- Better anticipation of user requirements
- Shorter response time for new threats
- Flexible architectures that adapt to changing threats
- More integrated security solutions rather than individual equipments

RISC is a mechanism for accelerating the transition to the 'new' environment

### The framework



Strengthening this approach in the future:  
is there scope for a Security Industry Strategy?

### **The Defence Industrial Strategy – 2005**

- Seeks to engage with the industrial base
- Seeks to maintain a UK supply base in key sectors
- Willing to identify ‘supplier partners’ in key sectors
- Contains a chapter on counter terrorism - somewhat narrow in scope

**A similar approach to the wider security industry would help entrench, and enhance, the benefits of the emerging ‘new’ environment**

